

DONALD J. MARSH - NEW CHAIR OF THE BOARD



Donald J. Marsh

On June 17, 2004, City of Windsor Mayor Eddie Francis swore in Donald J. Marsh as the new Chair of the Board of Directors for the 2004-2005 term of office. The Windsor & District Chamber of Commerce is pleased to introduce its new Chair and his vision for the year ahead.

In his inaugural address, Don Marsh spoke about the new structure of the Board, saying "it is amazing how the quality of this Board transcends from year to year." Don also thanked past members for their dedication to the Board. A special thanks was given to the outgoing Chair, Marty Komsa, who has been on the board since 1995 and has provided invaluable hours to this community and the Chamber.

Mr. Marsh presented his vision for the future direction of the Board and the Chamber by identifying three pillars. Increasing accountability and empowerment of the Board; those who have expertise in areas of vital importance to the Chamber's membership will be chamber spokespersons in addition to the Chair, providing accurate and timely response to the media and our clients. Secondly, the Board will deliver clear and identifiable value for both large and small business and, lastly, the Chamber will increase timely and appropriate press releases in addition to its electronic newsletter and business briefs.

Addressing the current policy issues, Don delivered an important message to the Board saying that, "Time and issues move so much quicker in today's business world... I am counting on you to garner an understanding on key policy issues sooner rather than later. Let's turn up the volume as the recognized Voice of Business and collectively do a better job in serving the needs of our members."

Don graduated with a B.A., Economics in 1969 from Dalhousie University followed by a 30- year career with the Bank of Montreal. He served as Vice President, Bank of Montreal, and Senior Officer for Windsor, Sarnia and Chatham from 1996 to 1999, and joined Collins Barrow in May of 2000. Don is a Fellow of the Institute of Canadian Bankers and a graduate of the Banff School of Advanced Management.

Community activities include his dedication to the Board of the Windsor and District Chamber of Commerce and the Board of the Windsor-Essex Children's Aid Society. Don is also a member of the Rotary Club of Windsor.

Don is married to Ethelle who teaches French in Windsor as a substitute teacher. Don and Ethelle have three children, Michelle, a Business graduate from U.N.B., works at CIBC Wood Gundy in Windsor, Jason is commencing graduate work at University of Western Ontario, and John is completing studies at U.N.B. and planning to begin a graduate program.

CALENDAR OF EVENTS 2004

Your Chamber is made up of a wide range of diverse organizations. We present an annual calendar of events that aims to meet the needs of all our members consisting of trade shows, seminars, workshops, luncheons, breakfast meetings, and galas. Mark your calendars with the dates listed below then watch your monthly Chamber mailing for the event registration flyers! Now you can register for events online at www.windsorchamber.org.

August 12

Late Summer After Business

Music on the back terrace, Tours of Hiram Walker available. Cocktails: 5:30 p.m. – 6:00 p.m. and 6:30 p.m. –7:00 p.m. Tickets: \$15, \$20 for non-members. Sponsored by Hiram Walker Brand Centre. Food Sponsored by Koolinix To register visit our events page at <http://www.windsorchamber.org/events.htm> or call Kathie Stevens at 966-3696 ext. 31

September 12

25th Annual Challenge Cup

This year's theme: "Toga Party" – Come out and conquer the cup. Games Begin at the Ciociaro Club – 3745 North Talbot Road. Great sponsorship opportunities are still available. Register a team today. Site registration \$355, \$360 for larger site. To register visit our web site at www.windsorchamber.org or call Kathie Stevens at 966-3696 ext. 31.

September 24

"Swing for the Fun of It" – 9 Hole Golf Networking Event

Enjoy an afternoon of 9 holes of golf at our 2nd Annual Golf Networking Event. Mark your calendar and get ready for a day of a fun non-competitive, 9 hole golf outing with a networking dinner at Seven Lakes Golf Course. For further details, contact Gloria Fiacco, Event Coordinator at 966-3696 ext. 21.

For more information or a complete calendar of our 2004 events, please contact the Chamber at 966-3696.

Since 1876

LEADING THE BUSINESS COMMUNITY IN CREATING REGIONAL ECONOMIC PROSPERITY



THANK YOU EVENT SPONSORS!

At the end of our program year, we look back on another successful year. And, as always, we couldn't have done it without you!

The Chamber Board and staff would like to thank everyone who supported the Chamber through their membership, and by participating in our events and programs. We'd also like to offer particular thanks to those member firms who took their support of the chamber to the next level by sponsoring one or more of our events through monetary support (\$500 and over).

- Ambassador Bridge/Canadian Transit Company
- Bank of Montreal
- Bell Canada
- Blonde & Little Insurance
- Business Development Bank of Canada
- Casino Windsor
- CDI College of Business, Tech. & Healthcare
- Dan Kane Chevrolet Oldsmobile Cadillac Ltd.
- Deloitte & Touche LLP
- HSBC
- Janisse Bros. — Marcotte Funeral Home
- KPMG
- LK Distributing Inc.
- MaXess Network
- McTague Law Firm
- National Bank of Canada
- Peter B. Edmonson Enterprises
- Prime Rose Inc.
- RBC Dominion Securities
- RBC Royal Bank Business Banking Centre
- Scotiabank
- St. Clair College
- StaffNetinc.
- The Windsor Star
- Union Gas Limited
- University of Windsor
- Valiant Corporation
- VIA Rail Canada Inc.
- VMT (Value Added Management)
- W.E.T. Automotive Systems Ltd.
- Windsor Family Credit Union
- Windsor Utilities Commission

Also, numerous members endorsed our programs through in-kind support.

Your support enables us to continue to provide a wide variety of reasonably priced events and activities, and helps us add value to your Chamber membership.

Thanks again!

FEDERAL ELECTIONS 2004

In the course of a single year we witnessed three elections and chose three sets of political leaders. The political arena was crowded, as all levels of government competed for our attention and our votes. The Chamber movement in this country matches our federal political system to better track each level of government. The Canadian Chamber of Commerce looks after business issues at the federal level and the Ontario Chamber of Commerce is focused on business issues in this province. The Windsor & District Chamber of Commerce is covering all political campaigns for its members.

Because every level of government affects our local business community, your Chamber is focused on all business issues. Decisions on taxation, legislation regulating commerce and industry, and issues such as trade policy may be issues for different levels of government, but they equally affect each business. In this role your Chamber has its own influence. It creates policies and advocacy that are uniquely suited to the needs of our community. It brings the concerns of our members and our businesses directly to our political leaders.

In the latest federal election, the Chamber held three political debates, with candidates in all three ridings of Windsor & Essex County. The candidates responded to questions on health care, government financial management, skilled labour shortages, the Canada-U.S. relationship and the border. Our election strategy provided first hand information and made sure that the voice of business is heard. No local politician should hold office without being aware of the business issues and the urgency to act on those issues. The Chamber's message during the three elections was that the stakes are high, and the business issues we identified are critical not only for our members but also for the livelihood of our communities. When it comes to elections the Chamber will continue to be the voice of business regardless of what level of government is responsible for any of the important business issues.

You can obtain more election information on our website: www.windsorchamber.org or by contacting Igor Siljanoski at 966-3696 ext. 28.



Windsor & District Chamber of Commerce

JULY/AUGUST 2004

"Business Briefs" is the monthly publication of the Windsor & District Chamber of Commerce. Views expressed in Business Briefs are those of contributors and individual members and are not necessarily endorsed by or are policy of the Windsor & District Chamber of Commerce.

OUR MISSION

"Leading the business community for creating regional economic prosperity."

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2004-2005 BOARD OF DIRECTORS

Lindsay Boyd, Union Gas, (Vice Chair)
Guy DiPonio, Valiant Corporation, (Vice Chair)
James Drummond, Golder Associates
Peter Edmonson, Peter B. Edmonson Enterprises Canadian Tire Store
Gary Hillier, Ambassador Brokerage
Peter Hrastovec, Raphael Partners (Treasurer)
Paul Innes, K-Scrap Resources
Jennifer Jones, Media Street Communications
Ed Kanters, Accucaps Industries
Gina Leslie, Windsor Casino, (Chair Elect)
Donald Marsh, Collins Barrow, (Chair of the Board)
Frank Mocerri, Windsor Waste Management
Alfie Morgan, University of Windsor - retired
Ross Paul, University of Windsor
Michael Robinson, Blonde & Little Insurance, (Past Chair)
Taras Rohatyn, Workplace Safety & Insurance Board
Linda Smith, Windsor & District Chamber of Commerce, (President)
Kim Teron, Windsor Casino
Shakti Wadehra, DaimlerCrysler Canada - retired (Vice Chair)
Kirk Walstedt, Walstedt Renick, Municipal & Environmental Lawyers
Sue Zanin, Athena Committee Chair

STAFF

Don J. Marsh	Chair of the Board of Directors	ext. 40
Linda Smith	President	ext. 22
John Thrasher	Director of Sales	ext. 23
Igor Siljanoski	Manager, Policy & Communications	ext. 28
Lois Booth	Administrative Assistant to President	ext. 29
Gloria Fiacco	Event Coordinator (Interim)	ext. 21
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Premier McGuinty Addresses Washington Business Group on Border Issues and the Importance of Canada-US Relations

Premier McGuinty addressed members of the Canadian American Business Council on June 16 as their keynote speaker for a special seminar entitled "Investment and Trade Disputes in North America". The news release and speech are available on the Premier's website at <http://www.premier.gov.on.ca/english/news/sharingcontinent061604.asp>.

The Premier's address to the group identified the importance of the Canada-US relationship – he spoke about our continental challenges, terrorism, trade, homeland security, our connected economies and our borders. He cited a recent survey of Canadian

business leaders who found that, not taxes, but inadequate infrastructure, gridlock and border crossing delays, to be among their chief disincentives to new investment. He referred to the Ontario Chamber of Commerce's comprehensive report, *The Cost of Border Delays to Ontario*, focusing on the cost that Ontario bears for these delays – almost \$1,100 per year for every Ontario taxpayer.

Premier McGuinty also spoke in depth about cross-border programs and the need to fully utilize such programs as NEXUS and the Free and Secure Trade Program (FAST) – only 4% of goods traded across the border are using

FAST. "We're going to work with the federal government to better publicize the program in the export community," said the Premier.

The OCC met with Premier McGuinty, along with Ministers Caplan, Takhar and Cordiano, and discussed, at length, the province's border issues and infrastructure requirements. The Premier's address also included an announcement of \$625 million, in partnership with the feds, for enhancements to infrastructure and transportation corridors, namely the Windsor-Detroit Gateway project. The Premier announced plans to publish a timetable on that project soon.



CANADIAN CHAMBER OF COMMERCE

Walking the Tightrope

This opinion-editorial by Nancy Hughes Anthony, President & CEO, Canadian Chamber of Commerce, appeared in the July 3, 2004 edition of the National Post. For a full article visit: <http://www.chamber.ca/article.asp?id=3135>

On June 28, Canadians elected a Liberal minority, the first minority government at the Federal level since the 1979 election. For members of the Canadian Chamber of Commerce, and indeed all Canadians, a key issue in the campaign was the need for greater accountability and responsibility in managing taxpayers dollars.

Minority governments can be exciting and politically dangerous. Pierre

Trudeau, who led a minority government and participated in two others, wrote in his Memoirs: A leader "learned how to live dangerously, how to savor the pleasures of running risks and overcoming perils."

In view of differences in policies, minority governments tend to operate in a state of paralysis. However, this is not a time for complacency. We must not create an environment in which Canada loses momentum and fails to move forward in ways that will provide economic opportunities to all citizens and make life better for all Canadians.

At issue is the likely difficulty of forming a stable government in view of differences in policies. While all the

major parties promised to stay out of a deficit situation, their views on taxes, spending and debt reduction vary considerably. To remain in power, the Liberals will have to work closely with all opposition parties. The danger is that a government culture which favours even more spending will emerge, as some priorities are heavily tilted towards the spending side.

The federal government can improve economic growth and the wellbeing of Canadians by investing in productive expenditures like education, infrastructure and health care. However, that level of service can only be maintained by keeping program spending increases to a maximum of 3 per cent per year based on anticipated

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FAMILY MEDICAL LEAVE (MINISTRY OF LABOUR ANNOUNCEMENT)

By Stephen Roberts



S. Roberts

On April 13, 2004, the Minister of Labour, Chris Bentley announced that his government was going to be introducing the Employment Standards Amendment Act (Family Medical Leave), 2004. The Minister stated in his News Release that this legislation if passed would, “provide up to 8 weeks of job protected leave for employees who wish to stay home to care for a gravely ill family member at significant risk of dying within 26 weeks. Anyone in Ontario covered by the Employment Standards Act, 2000 – including part-time workers – would be eligible to take this job protected time off work.”

The government stated that the reason for bringing in this legislation was to recognize “the growing level of employee stress due to work/family conflict caused by an aging population and increasing workplace demands.” The proposed amendments would require a supporting medical certificate confirming that a family member has a serious medical condition with a significant risk of death within 26 weeks. The employee would be entitled to another 8 weeks of job-protected leave if the family member were still gravely ill at the end of the 26-week period provided that a second medical certificate was also obtained and provided to the employer. The proposed Act defines a “family member,” for the purpose of “family medical leave” as a spouse, child of the employee, a child of the

employee’s spouse, and a parent of the employee (child and parent includes persons in “step” or “foster” relationships).

It should also be noted that the family medical leave provisions would be in addition to the emergency leave provisions that were included in the Employment Standards Act 2000.

Stephen C. Roberts is a partner at Roberts Goldstein DeBiase and represents employers only in the area of Workplace Safety and Insurance and employment related issues. He is a Certified Specialist in the area of Workplace Safety and Insurance Law and sits on the Government Relations Committee of the Chamber. He can be reached at sroberts@rgdlawyers.com.

WALKING THE TIGHTROPE

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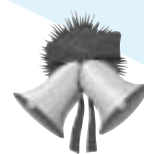
growth in population plus inflation. The record of the Liberal government in the last several years has missed the mark by a wide margin. That type of performance was not good enough for a majority government and is certainly not good enough for the new government.

The Canadian Chamber of Commerce believes that discipline in spending, as well as a rigorous program review and expenditure reallocation program are necessary to ensure that future budgets leave room and provide the flexibility

for action on debt and taxes.

Minority governments turn a Prime Minister into something of a tightrope walker. It is important that we remain focused on what the ultimate goal is — enhancing the well-being of Canadians, through higher standards of living and a better quality of life. One thing is clear. The federal government must remain vigilant when it comes to ensuring competitive taxes, reducing debt and promoting discipline and value for money in the use of public funds.

COUNTING DOWN
THE DAYS TO
CHRISTMAS
2004!



“Hold the date!
It’s not
too early
to think
about Christmas”

Host your party with the Windsor and District Chamber of Commerce on December 10th at the Ciocarou Club.

Look for further details in our next Business Briefs.

CHAIRMAN'S BALL CELEBRATION

A NIGHT TO REMEMBER

Over 200 people gathered at the Casino's Promenade Ball Room to celebrate the Chamber and the leadership of Marty Komsa, the Chair of the Board for 2003-04. The Chamber also presented its lifetime achievement award to Gerald Freed and Alan Orman for their outstanding commitment to excellence in business and the Windsor Community. The gala event included

fine dining and dancing with entertainment provided by the University of Windsor's Jazz ensemble.

The Chamber would like to thank the sponsors for this wonderful gala event and all the businesses that generously donated gifts that were a part of our silent auction.



A night to celebrate, Marty Komsa and wife Janis.



Mayor Eddie Francis with wife, Dr. Michelle Prince at the gala event.



Above: Gerald Freed and Al Orman accept their 2004 Lifetime Achievement Awards.

Below: Marty Komsa, 2003-2004 Chairman of the Windsor & District of Commerce congratulates our recipients.



"The Smiths and the Marshes - "A toast to the evening." From left Jason and Linda Smith (President, Windsor & District Chamber of Commerce) with our incoming Chair of the Board, Donald Marsh and wife Ethelle.



AFTER BUSINESS AT THE WINDSOR YACHT CLUB



Promoting Challenge Cup: Sherry McCourt and Rob Weir in their TOGAS!



NEWS FLASH

OPEN TO THE PUBLIC:

2004 Challenge Cup Pre-Events
Saturday September 11, 2004

- 7.30 am Submit your donations and/or pre-events tally sheets
- 9.00 am Run/Walk Against Cancer
- 11.00 Complimentary lunch for all participants

Run/Walk Against Cancer benefits Hospice and Windsor-Essex Regional Cancer Centre. This will take place at the Ciociaro Club & Multiplex on Saturday September 11, 2004 starting at 9:00 am. Donations can be dropped off from 8:00 am until 11:00 am. Course length is four kilometers and takes approximately 10 to 20 minutes to run or walk.

Canned Goods pre-event benefits Windsor Goodfellows. This year, there have been some changes to administration of this pre-event. For full details, please contact Goodfellows at (519) 252-2739.

Aluminum Can Tab Pull pre-event benefits Colasanti's Wheelchair Fund. Teams can earn points by submitting collected can tabs and aluminum pie plates.

Blood Donations pre-event is organized in cooperation with the Canadian Blood Services. All team members can earn Challenge Cup points by donating blood prior to Challenge Cup day. To book individual appointments please call 1-888-2-DONATE (1 888 236-6283). For group bookings, please call Joan Hannah at (519) 944-5279. General information on donating blood available online at www.bloodservices.ca

Showcase of Local Bands!

Sunday, September 12, 2004

Dance the day and night away with our showcase of local bands. Our main act will be Big Wiggle. Don't worry if you are not participating in this year's Challenge Cup games.

You can still catch the showcase of bands at the after party. Admission is free for all ages. Bring out your lawn chairs, sit back, relax, and enjoy the show!

25th Annual Challenge Cup

This Year's Theme is
TOGA PARTY!

Carpe Diem! Seize the Day!
Sunday, September 12, 2004

The games are sure to be a huge success due to a number of innovative changes we made last year. The Ciociaro Club has again licensed their entire grounds, which will allow participants and spectators to enjoy an adult beverage as they would at any other summer festival. In addition, a showcase of live bands will again have everyone dancing in their TOGAS!

You can register your team online at www.windsorchamber.org (click on events) or by filling out and faxing your registration form. Please contact Kathie Stevens at (519) 966-3696 ext. 31 or kstevens@windsorchamber.org for more details.

PLATINUM SPONSORS:



BE A PART OF THE ACTION!

2004 Challenge Cup Volunteer Opportunities Available:

Sunday, September 12, 2004
(various shifts available
@the Ciociaro Club & Multiplex

Sign up
NOW!

For more information on how to sign up,
please contact Kathie Stevens at
(519) 966-3696 ext. 31 or
kstevens@windsorchamber.org



Windsor & District Chamber of Commerce

68TH ANNUAL GOLF TOURNAMENT

TOURNAMENT SPONSOR



This year's tournament, which took place on June 14, 2004, proved that regardless of weather conditions, a true golfer would not allow even the worst storm of the year to spoil their game. Golfers of the morning shot gun enjoyed 18 holes of "perfect golf weather", while our afternoon golfers were told by mother nature that after about seven holes... it was time to join Mark Lafleur and the **Pointe West** staff in the clubhouse for some beverages and first class service before returning out onto the course to finish the rest of their game. Special thanks to the 242 golfers participating this year for their support in making this event yet another huge success!

The Chamber extends its heartfelt gratitude to **Maxess Network – A division of Enwin Utilities** for their major sponsorship of this event for the 2nd consecutive year. *This event would not be possible without their support and the support of our corporate sponsors, specialty hole sponsor and of course the draw prize and door prize donors.* A

special thanks to **Kelly Services** and **Kelly Healthcare Resources** for providing our morning golfers with breakfast and specialty coffee and the **Multicultural Council of Windsor Essex County** for sponsoring the Putting Contest and providing volunteers. **Pepsi, Great Lakes Safety Products & Scotiabank** also helped to make this a tournament to remember with their generous donations.

The golf committee with guidance of Chair **Bill McAdam** (RBC Royal Bank), worked hard planning this must attend event 10 months prior, while the impeccable organization of Pointe West's Golf Pro, Rick Schmidtgall and his pro shop staff ensured the golf portion of the day ran smoothly.

Tournament winners:

1st Place – Sponsored by Steven Lukich, Maxess Network.
Winners: Marty Komsa, Christian Komsa, Nathan Komsa & Chris Matia

2nd Place – Sponsored by Steven Lukich, Maxess Network.
Winners: Andrew Cruickshank, Jim Renaud, Brad Hotham, Graeme

3rd Place – Sponsored by Richard March, Scotiabank.
Winners: Ed Agnew, Don Wiley, Keith White, Denis Murphy.

Congratulations to all our winners and we look forward to seeing everyone out for the 69th Annual Golf Tournament scheduled for June 2005!



GOOD MORNING WINDSOR-ESSEX!!!

DEFINITELY the Hottest Leads Program!

The opportunity for you to meet your next valued client is at the tip of your fingers. This before business event offers businesses large and small an opportunity to intimately meet and network with potential new customers. Boppers Cafe, located in LaSalle offered attendees of this past event a hot breakfast and a comfortable venue to jump-start the business day.



Attendees at Table 3 say, "Let's do business!"

The Windsor & District Chamber of Commerce extends its thanks to:

Without your generous sponsorship, this event would not be possible.



Stay tuned for the next scheduled Good Morning Windsor-Essex, or visit our website at www.windsorchamber.org for all upcoming event and registration.



Above photo: "It's early, but it's fun!" With big smiles, Danielle Ramsten-Harmony in Action, Matt Bondy - Ceridian Canada (middle) & Ken Kapustiak - Investors Group.

Left photo: The reason for yet another successful event. From left to right: Rudy Feimer, John Thrasher, Michael Campoli - General Manager, Boppers Cafe.

STAY CONNECTED WITH YOUR MEMBERSHIP... Member Renewals for the Month of May and June 2004

Academie Ste. Cecile International School
Access Cash Canada Co.
Alpine Construction (Windsor) Inc.
AngelStar Digital Graphics & Signs
Armeland & Associates
Avenue Pawn Brokers Ltd.
Bedell's Essex Foodservices Distributors
Benthic Scuba Center
Bertoni Chairs & Things Inc.
Bimbi Inc.
Bio Ped Footcare (Footworks & Gait Clinic Inc.)
Budget Car Rentals Toronto Ltd.
Canadian Moving Professionals
Capitol Theatre and Arts Centre
Cartera/Trillium Construction Managers
Cash Converters
Leanne Cecillon Studios
Chanoso's Restaurant
City's Freight Systems Ltd.
Columbia Machine Tool of Windsor Inc.
CompuCampus Inc.
Computer dzyn Systems
The Craneguys Ltd.
Create-A-Drape Factory Outlet
Jane & Culmone Law Office
Suzanne M. Dajczak, Barrister and Solicitor
DeLisle Pain Relief Centre
Derek's Catering
Design Systems Canada Ltd.
Detroit Newspapers
Diane Shoes
Diva Floral Designs & Gift Shop
Domcast Metals Inc.
Dominion Cabinet Makers Limited

Downtown Injury Rehab Centre
Drapery Design Windsor / Brochert Drapery
Earl's Auto Repairs
Eco-Analytical Labs Inc.
The Emphyrean Group Ltd.
Estetica Beauty Institute
Express Personnel Services
F & J Collision (East) Windsor
Family Home Improvements
Famous Players - A Division of Viacom Canada Inc.
Flood Chiropractic Professional Corp.
Flowers By Nahila Inc.
FM Communications
FM Communications
Friends of the University Invitational High School Basketball Tourn.
G & G Jewellery & Coins
G & K Services Canada Inc.
1486102 Ontario Ltd. o/a Gatorloan
Goodlife Fitness
O. P. Hamlin Company Limited
Heron Terrace
Hold Please Communications
Hulka Porter LLP: The Immigration Law Firm
IKON Office Solutions Inc.
INCAT Solutions of Canada, Inc.
Injection Technologies Inc. Division of Hallmark Technologies
Innovatech Seating Systems
Interior Building Supplies Company Ltd.
Investors Group
J & J Home Furniture
P. S. Jeffery & Co. Limited
Kelly Rent-A-Car

The Kidney Foundation of Canada, Windsor and District Chapter
Kipping Tire & Automotive Ltd.
Kiwanis Club of Windsor
Konal Engineering And Equipment
Koolini Italian Eatery
Kooner Transport Ltd.
KVT Technologies
Lakeshore Community Services
Leveille Brothers Transportation
The Lighting Boutique & Appliance Shoppe
M.V. Concorde Contracting
Mastercraft Homes Windsor Inc.
Medical & Surgical Foot Center
Meloche Windows Ltd.
Metafore
Mister Maid Janitorial
Molson Canada
MPT Industrial Products Inc.
MSJ Automotive Services Ltd.
National Bank Financial
National Car Rental
The New WI
On the Darkside Tanning Salon Inc.
Oscar Construction Company Ltd.
Personnel By Elsie
Picture This Framing Inc.
Pinnacle Mold Inc.
The Planning Centre Inc. - Andersen Windows
Plaza Ontario Marble & Tile
Plumbing Now Inc.
Pointe West Golf Club
Pope Law Office
The Private Exchange Inc.
Pro-Digital Photography

Pure Nature
R. G. Associates Int'l Inc.
Ramada Plaza Hotel & Suites
Raphael Partners Barristers and Solicitors
Dan Reaume Photography
Red Lobster Restaurants
Tom Regenbogen
Riverside Furniture
Rogers Pool & Spa, Billiards & Darts
Soulliere Financial Services Inc.
Southwestern Sales Corp. Ltd.
Spee-dee Auto Wash
Staples Business Depot
Steeves & Rozema Enterprises Ltd.
Summit Personnel Services (2002) Inc.
Sunrise Assisted Living of Windsor
TeraGo Networks Inc.
The Travel Zone
Tregaskiss Ltd.
triOS College
Underground Specialties Inc.
Uni-Fab Enclosures
Ventra Plastics - Windsor A Division of Ventra Group Co.
Viewpointe Estate Winery
Visage Centre - Dr. K. Patel
Vito Masonry Ltd.
W.E.T. Automotive Systems Ltd.
Wal-Mart
Windsor Spitfires Hockey Club
Windsor Women Working With Immigrant Women
The Windsor Women's Incentive Centre
Yablonsky's Auto Clinic

MEET YOUR NEW FELLOW MEMBERS

455972 Ontario Limited

Industrial Development Consultant

Paul T. Bondy, President
37 Fairway Crescent
Amherstburg, ON N9V 3T5
Phone: (519) 736-7350

Armando's

Restaurants

Andre Gerardi, Owner
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Windsor, ON N8W 3R8
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armandospizzeria@on.aibn.com
www.armandospizza.com

Armando's Trattoria

Restaurants

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Canada South Science City

Science Centre

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Capelli Universal Salon

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capelliuniversal@aol.com

Club Meow

Night Clubs

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www.clubmeow.com

Conestoga - Rovers & Associates (CRA)

Engineering Consultants

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Fax: (519) 966-3874
goneill@croworld.com
www.croworld.com

D & M Glass & Mirror

Glazing Contractors

Mike Mrkalt, Owner
8605 Twin Oaks Dr.
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Phone: (519) 735-0093
Fax: (519) 735-0075
tmrkalj@dmglass.terago.biz

Flag & Sign Depot

Flags & Signs

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Windsor, ON N8Y 2N5
Phone: (519) 251-0994
Fax: (519) 251-9475
flagsgndepot@bellnet.ca
www.flagsgndepot.com

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Automobile Repairs & Service

Avtar Kooner, Director
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Windsor, ON N9E 3P2
Phone: (519) 969-8782
Fax: (519) 969-7181

Great Lakes Outdoors Inc.

Sporting Goods & Equipment

Bruce Coristine, Owner
13500 Tecumseh Rd. East
Tecumseh, ON N8N 3N7
Phone: (519) 735-9908
Fax: (519) 735-1209

Hikari Japanese Restaurant

Restaurants

Richard Ho,
345 Victoria Ave.
Windsor, ON N9A 4M7
Phone: (519) 255-7711
Fax: (519) 255-9118

INSPEC-SOL INC.

Engineering Consultants

Gregory A. Murawski, Project Manager
1880 Assumption St. Unit 200
Windsor, ON N8Y 1C4
Phone: (519) 966-9886

Fax: (519) 966-3894
gmurawski@inspecsol.com
www.inspecsol.com

Integrity Drug Screening & Analysis Inc.

Drug & Alcohol Testing

Catherine Brooke, Director
700 Tecumseh Rd. East Suite 300
Windsor, ON N8X 4T2
Phone: (519) 258-6827
Fax: (519) 258-7654
integrityinc@primus.ca
www.integritydrugscreening.com

Kooner Transport Ltd.

Trucking & Transport Services

Avtar Kooner, President
2045 Continental Ave.
Windsor, ON N9E 3P2
Phone: (519) 972-1602
Fax: (519) 972-0175

L & H Diversified Mfg. Inc.

Machine Tools

Ethen Laing, President
5950 Rhodes Dr.
Windsor, ON N8N 2M1
Phone: (519) 974-8842
Fax: (519) 250-0881
elaing@lhdiversifiedmfg.com

Lakeshore Landscaping

Landscape Contractors & Designers

Matt Pawluk, C.E.O.
11293 Tecumseh Road
Windsor, ON N8R 1B1
Phone: (519) 979-5076
Fax: (519) 979-9118
rock@wincom.net
www.lakeshore24.com

Legends Motorsports (Windsor) Ltd.

Motorcycles & Motor Scooters

Chuck Nickleson, President
2690 Ouellette Place
Windsor, ON N8X 1L7
Phone: (519) 250-9003
Fax: (519) 250-9110
chuck@legendsmotorsports.ca
www.legendsmotorsports.ca

Marukin Restaurant Inc.

Restaurants

Bo Chao Shen,
27 Victoria Ave.
Essex, ON N8M 1M4
Phone: (519) 776-9823
Fax: (519) 776-8420

National Wireless

Cellular Phones & Accessories

Norm McLellan, Corporate Account Manager
82 Cardinal Crescent
Chatham, ON N7L 3V3
Phone: (519) 995-0104

nmclellan@natcel.com
www.nationalwireless.ca

Ontario Driving School

Driving Instruction

Imad Kassem, President
1333 College Avenue
Windsor, ON N9B 1M8
Phone: (519) 256-5662
Fax: (519) 256-6679
ontdrivingschool@sympatico.ca
www.ontariodrivingschool.com

Pazur Health Services Ltd.

Optometrists

Alan Pazur, Optometrist
5828 Tecmseh Rd. East
Windsor, ON N8T 1E2
Phone: (519) 948-9299
Fax: (519) 948-1611
drpazur@bellnet.ca

Quantum Computing

Computer Sales & Service

Darryl Pfaff, President
339 Dougall Square
Windsor, ON N9G 1S7
Phone: (519) 966-4043
Fax: (519) 966-4043
quantumcomputing@cogeco.ca

Rogers Wireless

Cellular Phones & Accessories

Lori Leveque, Business Solutions Consultant
40 Weber St. East, Suite 301
Kitchener, ON N1P 1H1
Phone: (519) 566-5644
Fax: (519) 735-5431
lori.leveque@rci.roger.com
www.rogers.com

Royal Indian Cuisine

Restaurants

Prasanth Nagalingam,
325 Wyandotte St. West
Windsor, ON N9E 5X3
Phone: (519) 258-4999

SMARTECHNO

Computer Sales, Service & Networks

Sarmad Shabo, Owner
1853 Drouillard Rd.
Windsor, ON N8W 3X4
Phone: (519) 251-4688
Fax: (866) 271-9820
infor@smartechno.ca
www.smartechno.ca

Tala's Surveying Supplies

Surveying Instruments

Youssef Zorkot, President
1859 Heatherstone Way
LaSalle, ON N9H 2G1
Phone: (519) 818-4303
Fax: (519) 250-0295
talasurveying@sympatico.ca



MEMBERS, FIRMS IN THE NEWS

Congratulations to **Elite Expediting and Messenger Service** on their certification as an approved Free and Secure Trade (FAST) Carrier with the United States Customs Service. Our supply chain processes have been certified as secure against possible compromise and that we show a high level of regulatory compliance. Elite's commitment to certification means that their clients will enjoy quicker cross border transportation times and avoid the lengthy delays that non-certified carriers are currently seeing.



The Chamber welcomes the **Canada South Science City** that opened its door to the public two months ago. Located at 930 Marion Ave., Science City is the only venue of its kind in Southwestern Ontario. Science City features over 100 interactive exhibits, including the Launch Pad for Learning, a state of the art computer lab, "Bean Bag Theatre", three Freshwater Sting Rays and much more. An art gallery will also be added within the next few months.

Synergy Plus Solutions was named in the Accounting Technology magazine. The magazine released its annual VARs supplement highlighting professional business management software consulting firms in North America that have crafted a variety of strategies to permit themselves, and their clients, to prosper. "It is an honour to be recognized for our past year's achievement," said **Joe Santoro**, President of Synergy Plus Solutions, an ACCPAC Premier Solution Provider focusing on delivering ACCPAC End-to-End Business Management Applications.

Congratulations go out to **Woodslee Credit Union** on reporting its highest quarterly increase in assets ever in its 61 year history. "It was an incredible first quarter," said **Dennis Wipp**, President and CEO. "While we've enjoyed great financial results year after year, this past quarter was a record in our 61 year history." Woodslee Credit Union is a community-based and community-oriented full service credit union. It is currently serving more than 22,000 members throughout Essex County.

Congratulations to **Media Street Productions** on receiving two prestigious bronze Telly Awards. The Telly Awards annually showcase the best work of the most respected video production companies and advertising agencies. The Telly Awards are widely known and highly respected national and international competition and receive over 10-thousand entries annually from all over the world. "We are thrilled to have been recognized by this years judging panel," said Media Street Partner, **Jennifer Jones**. "They receive thousands of entries each year and we are elated that our work has again been given their stamp of excellence."

Congratulations to the **Windsor Public Library** who was awarded the Canadian Library Association's 2004 Information Today Award for Innovative Technology for. The award recognizes a new library Internet service called Geographic Information Systems (GIS) Applications in Health. Windsor Public Library CEO, **Steve Salmons** said following the announcement that "Our goals at Windsor Public Library mirror the criteria for this award, innovative use of technology, community leadership and service excellence."

Celebrating an anniversary or have some exciting news to share with the community?

E-mail your news to ctruong@windsorchamber.org or fax it to 519-966-0603.

MEET YOUR NEW FELLOW MEMBERS CONT'D

Verein Teutonia Club of Windsor

Caterers
Herb Woods,
55 Edinborough St.
Windsor, ON N8C 3C3
Phone: (519) 969-3815
Fax: (519) 969-3468
teutonia@windsor.igs.net
www.teutonioclub.com

Visage Centre - Dr. K. Patel

Cosmetic & Laser Surgery
Ketan Patel, Medical Director
13390 Lanoue St.
Tecumseh, ON N8N 5E1
Phone: (519) 979-5260
Fax: (519) 979-8085
ketan@medrez.com
www.visage.ca

Your Business Card Directory Inc.

Advertising
Gord Wahl, Vice-President
4050 Walker Rd.
Windsor, ON N8W 3T5
Phone: (519) 250-9223
Fax: (519) 966-9059
fmcommw@wincom.net

Zehrs Real Canadian Superstore

Grocers - Retail
Mark Birse, Store Manager
4371 Walker Rd.
Windsor, ON N8W 3T6
Phone: (519) 972-8335
Fax: (519) 972-6150
www.zehrs.ca



IN THE COMMUNITY

August 15 – September 30

Face-to-Face 2004 initiative – by the Hospice of Windsor & Essex County. A fundraiser for the Hospice Village. For more information please call Pauline Boyle or Jamie Henderson at 974-7100.

August 14

Airport Terminal Dedication – The City of Windsor will rename the Windsor Airport terminal for Windsor WWII Spitfire pilot Thomas A. Brannagan, DFC. The dedication ceremony will include a thrilling Spitfire fly-by. At the CH2A Hangar, Windsor Airport. For more information visit www.ch2a.ca or call 966-9742.

August 15

Ford of Canada Centennial – Join in the celebration of 100 years of automotive history and mark the 100th birthday of the Ford Motor Company of Canada. Included in the event is a vintage vehicle motorcade. At the Ford City and the Ford Test Track. From 1:30 p.m. – 6:00 p.m. Event is free and everyone is welcome. For more information call 254-4055.

August 18-22

Windsor International Busker Festival
Don't miss one of the top five events of its kind in Canada. Enjoy the hilarious, sidesplitting antics of the world's greatest jugglers, comedians, etc. At the Riverfront Festival Plaza. Admission is free. For more information visit the web site www.passthehat.com or call 971-5009.

August 22

Windsor Symphony Orchestra Summer Concert – The Kim Lucier Memorial Free Family Summer Concerts continues with a WSO Wind Quintet in the Odette Sculpture Park. Free admission. Time: 7:00 p.m. For more information visit www.windsorsymphony.com or call 973-1238.

August 26-29

Tecumseh Corn Fest – The annual Tecumseh Corn Festival. Four fun-filled days of family entertainment, crafts, parade, corn eating contests, festival tents etc.

Location: Lacasse Park, Tecumseh. Free Admission. For more information contact Sean Martin at smartin@tecumseh.ca or call 735-4756.

September 2-5

Harrow Fair – Annual Labour Day weekend Fair (Thursday to Sunday). Competitions, arts and crafts, entertainment and more...all at the Harrow Fairgrounds, Harrow. For more information visit www.harrowfair.com or call 738-3262

October 3

Arts Leadership Awards - by the Windsor Endowment for the Arts
The Award Presentation Ceremony and Reception: 2:00 p.m. – 5:00 p.m. at Willistead Manor. For more information call Carolyne Rourke at 977-5898.

October 19

Canada South Orientation Institute – Leadership Windsor/Essex in partnership with the City of Windsor, the County of Essex, Windsor Regional Hospital and the Centre for Executive Education at the University of Windsor provides a concise one and a half day orientation to the City and County. The Hiram Walker Brand Centre, 2072 riverside Drive East. Cost: \$125 by October 1, 2004. October 19th at 6:00 p.m. – 9:00 p.m., and October 20th at 8:00 a.m. – 4:00 p.m. For more information call Leadership Windsor/Essex at 258-1883.

October 20

Healthy Workplace Week Networking Luncheon
Get connected with other workplaces that offer wellness programs to their employees. Guest speaker is Dr. Linda Duxbury, a leading expert in Work-Life Balance issues in Canada. Registration cost is \$50. For more information, phone 258-2146 ext.3102 or email ksimison@wehealthunit.org.

October 26

Executive Breakfast Series
This is the first in a series of breakfast events to feature how Workplace Wellness Programs make good business sense. Guest speaker is Allan Root, Executive Vice President and Chief Operating Officer of Dofasco Inc. Registration cost is \$50 per person. For more information, phone 258-2146 ext.3102 or email ksimison@wehealthunit.org.

If you have an upcoming events that we can feature on our In The Community page, please send us the event details for the next issues of the Business Briefs no later than the 15th of every month for the following month's issue at isljanoski@windsorchamber.org.

SEPTEMBER 24



"Swing for the Fun of It" 9 Hole Golf Networking Event

Enjoy an afternoon of 9 holes of golf at our 2nd Annual Golf Networking Event.

Mark your calendar and get ready for a day of a fun non-competitive, 9 hole golf outing with a networking dinner at Seven Lakes Golf Course.

For further details, contact Gloria Fiacco, Event Coordinator at 966-3696, ext. 21.